Data Tables
From May 1, 2016 through December 15, 2018

Small Agency Program Components at a Glance

Component	Meetings / Sessions		Observations / Themes
Building on Success (BOS)	September 27, 2016 November 1, 2016 February 21, 2017 April 25, 2017 September 12, 2017	October 17, 2017 February 20, 2018 April 17, 2018 September 11, 2018	• 12 small agencies participating • Well-attended learning sessions • Generally positive feedback on learning sessions • See pages A-2 through A-9 of data report for details
Community Partners	May 17, 2016 August 2, 2016 November 8, 2016 January 24, 2017 March 16, 2017	July 25, 2017 December 4, 2017 May 4, 2018 August 29, 2018 December 10, 2018	• 14 community organizations that support non-profits • Average of 10 agencies attending each meeting • Workgroups implementing plans to improve: consultation (Info Fair in May 2018), training (board members, QuickBooks), and information sharing (partner listserv)
Small Grants	3 rounds of grants Info Sessions in June 2017, February 2018 and June 2018	Phone calls / meetings / site visits with prospective applicants	• Interested agencies contacted Foundation staff to assess fit for Small Grants • All 32 applicants received grants • See pages A-10 and A-11 of data report for details
Small Nonprofit Advisors Group	May 5, 2016 March 23, 2017	January 23, 2018 November 27, 2018	• 32 small agencies participated in meetings; included 10 of the 12 BOS agencies • Generally positive feedback on program model, Small Grants and Community Partners plans • Advisors suggested connecting program components (including networking across components), and supporting agencies to meet board diversity requirements

Building on Success (BOS)

Participating Agencies (data from 2016 BOS applications)

Table 1: Annual Operating Budget (2016)

Annual Budget	# of Agencies
Less than $50,000	5
$50,000 to $100,000	5
More than $100,000	2
Total	**12**

Table 2: Staffing Levels

Staffing	# of Agencies
Part-time staff only (1-8 staff members)	7
One full-time staff person only	2
No staff	2
Both full-time and part-time staff	1
Total	**12**

Table 3: Board of Directors

Board Characteristics	Number / Percentage
Average board size	10.6
Average # male members	4.3
Average # female members	6.3
Average # non-white members	3.6
# meeting HFPG board diversity standards	10
Average # meetings per year	7.8
Average meeting attendance	78%

BOS Learning Sessions

Table 4: Participation in Learning Sessions

Agency	Evening Sessions (3 per agency)							Full Day (5-7 per agency)		
	9/27/16	11/1/16	2/21/17	4/25/17	2/20/18	4/17/18	9/11/18	9/12/17	10/17/17	Average
Arts Center East	4	3	4	3	3	3	3	5	7	3.9
Asylum Hill Neighborhood Association	2	2	2	2	4	3	3	6	7	3.4
Building Healthy Families	4	3	3	4	3	4	4	6	5	4.0
Carter Cares	4	3	3	3	3	3	3	5	3	3.3
Circle of Life Arts for All	3	3	2	2	2	2	0	6	3	2.6
Community Accounting Services	3	2	2	2	3	2	3	5	3	2.8
Connecticut ALIVE	3	3	4	3	4	2	4	6	5	3.8
Hartford 2000, Inc.	3	3	4	3	4	4	3	6	6	4.0
Hartford Artisans Weaving Center	3	3	3	2	3	3	2	7	7	3.7
Hartford Gay Men's Chorus	3	3	2	3	4	3	5	5	4	3.6
Ironwood Community Partners	4	3	4	3	3	3	3	5	6	3.8
Padres Abriendo Puertas (Parents Opening Doors)	5	3	3	3	2	3	3	5	5	3.6
All Agencies	**41**	**34**	**36**	**33**	**38**	**35**	**36**	**67**	**61**	**42.3**
Average Attendance	**36 participants, 3.0/agency**							**64 parts., 5.3/agency**		**3.5**

Figure 1: BOS Learning Sessions: Average Ratings
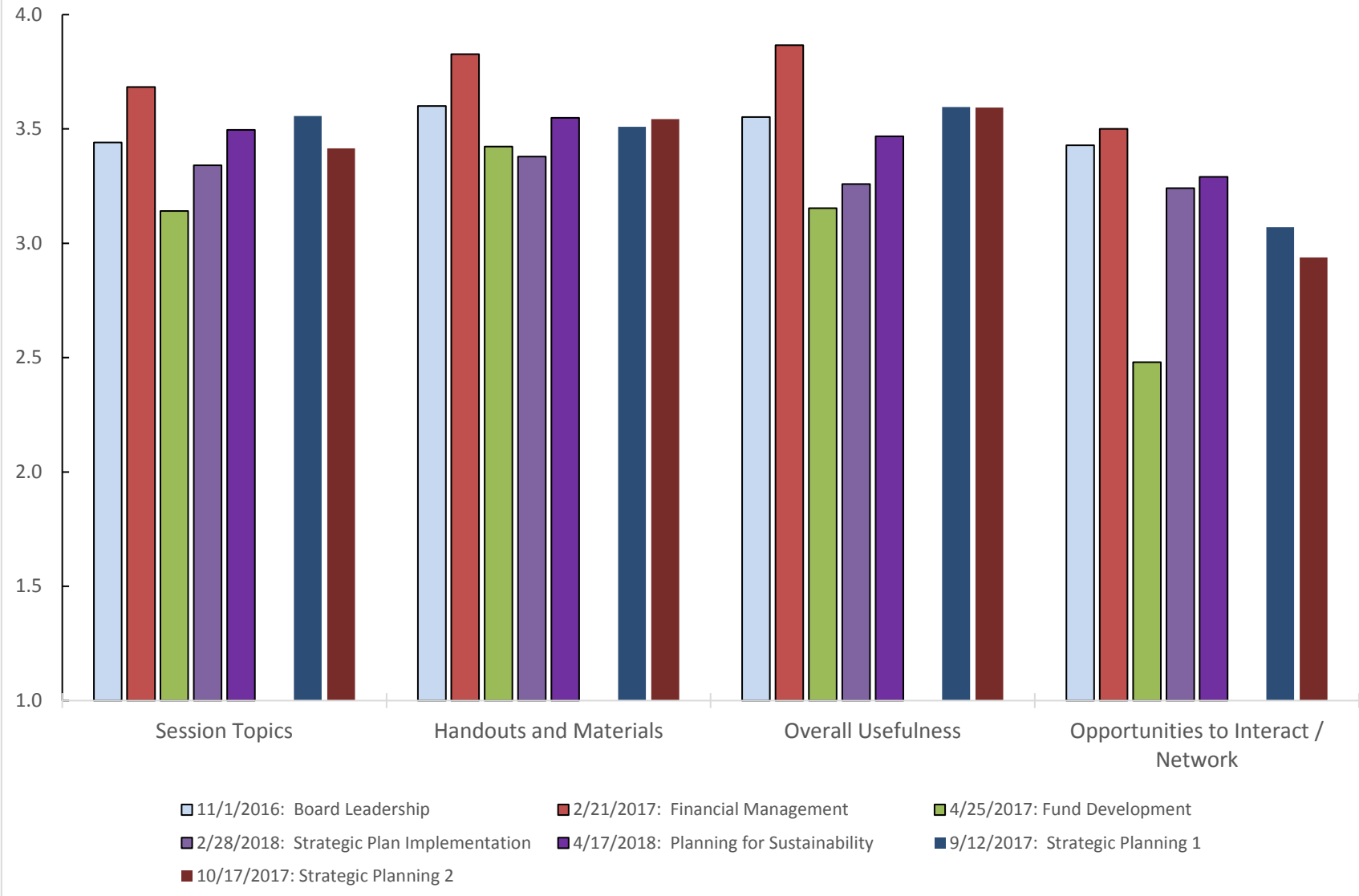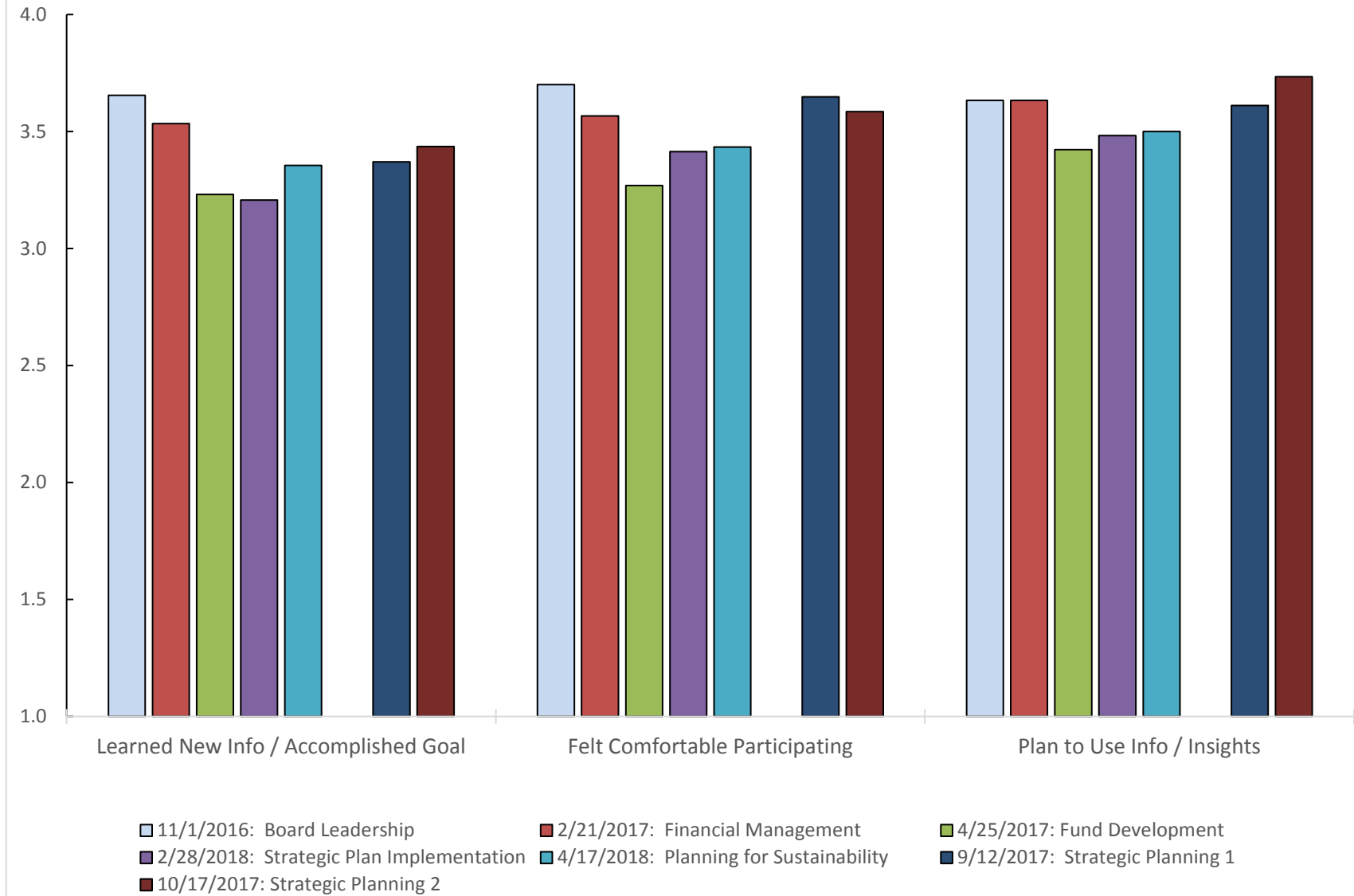(1=poor, 2=fair, 3=good, 4=excellent)

Figure 2: BOS Learning Sessions: Average Ratings
(1=strongly disagree, 2=disagree, 3=agree, 4=strongly agree)

BOS Technical Assistance (TA)

Table 5: Consultation Provided from September 1, 2016 through September 30, 2018 (all direct contacts with BOS agencies)

Type of TA	Total Number	Total Hours
Face-to-face meetings (1+ hour)	74	141.25
Phone calls (1+ hour)	30	31.75
Brief contacts (email, phone)	███████	114.31
All TA	**104**	**287.31**

Topics Addressed in TA	# Agencies	# Times
Organizational Planning	11	167
Organizational Structure	10	69
Leadership	10	69
Fundraising	9	52
Communication	11	41
Finance and Accountability	8	36
Evaluation	9	16
Other	7	174

Participants in TA (meetings and calls only)	Total Contacts (duplicated)
Staff	93
Board members	446
Volunteers	41
All Participants	**580**

Figure 3: Total Hours of Technical Assistance (TA) Delivered by Month
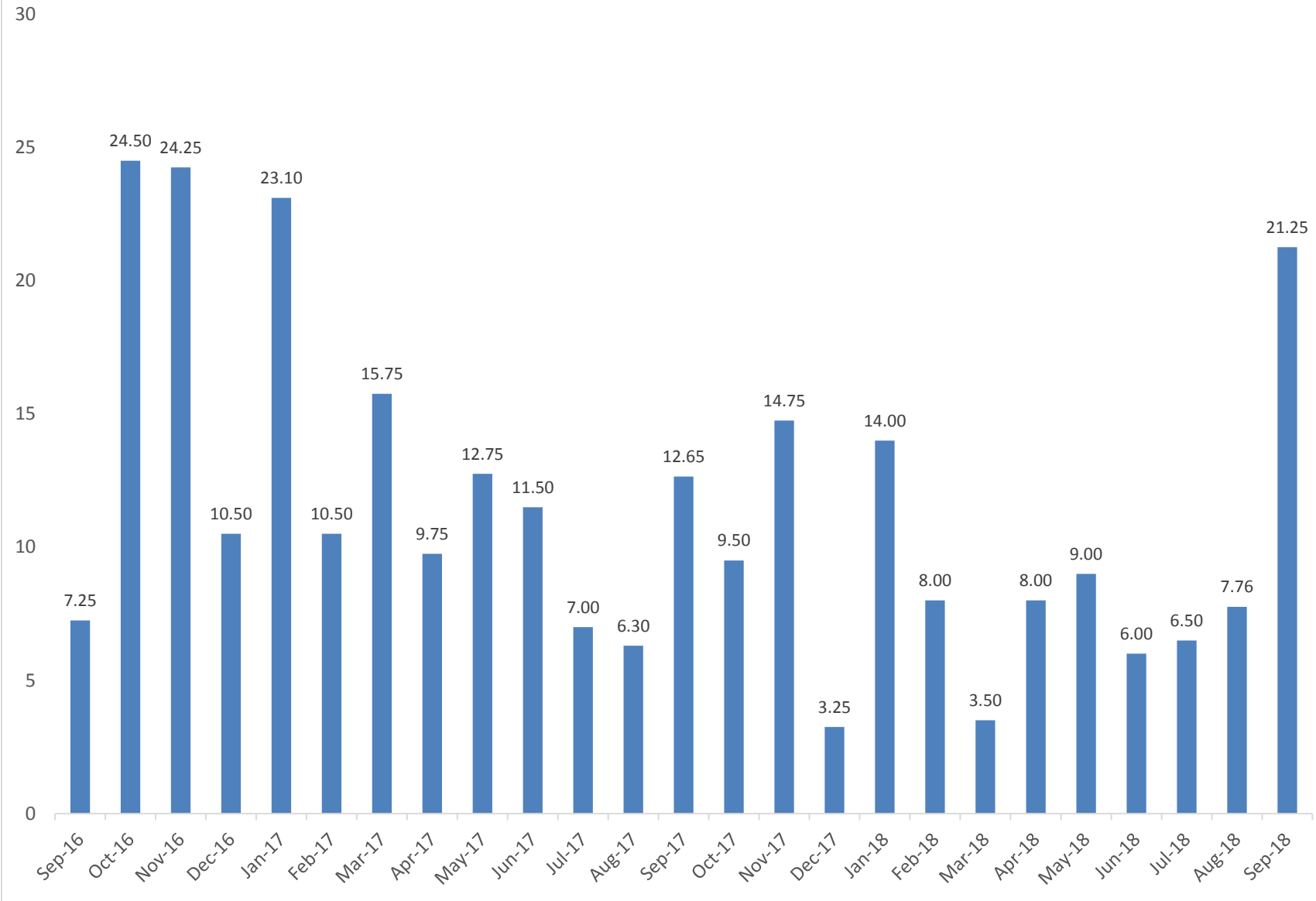
**BOS Outcomes (for the 11 agencies with post-data from final reports and Organizational Assessments)**

Table 6: Budget	BOS Entry	BOS Exit
Average Annual Operating Budget	$60,516	$74,079
Number of agencies increasing budget from pre- to post	--	8 of 11

Table 7: Staffing	BOS Entry	BOS Exit
Part-time staff only (1-8)	7	7
One full-time staff person only	2	2
No staff	1	1
Both full-time and part-time staff	0	1

Table 8: Board Characteristics	BOS Entry	BOS Exit
Average board size	10.5	10.5
Average # female members	6.4	6.7
Average # male members	4.2	3.8
Average # non-white members	3.7	4.3
# meeting HFPG board diversity standards	9	11
Average # meetings per year	8.2	8.6
Average meeting attendance	77%	78%

Table 9: Organizational Assessment Domain	Average Pre-Rating	Average Post-Rating	Maximum Score
Organizational Planning	8.0	16.8	23
Evaluation	3.5	7.8	17
Communication	1.3	2.7	6
Fundraising	10.3	16.7	28
Organizational Structure	32.6	42.3	58
Finance and Accountability	11.1	12.2	18
Leadership	13.0	13.5	14

Figure 4: Organizational Assessment Scores Compared with Maximum Possible Score
Average Scores for 11 of 12 BOS Agencies with Data
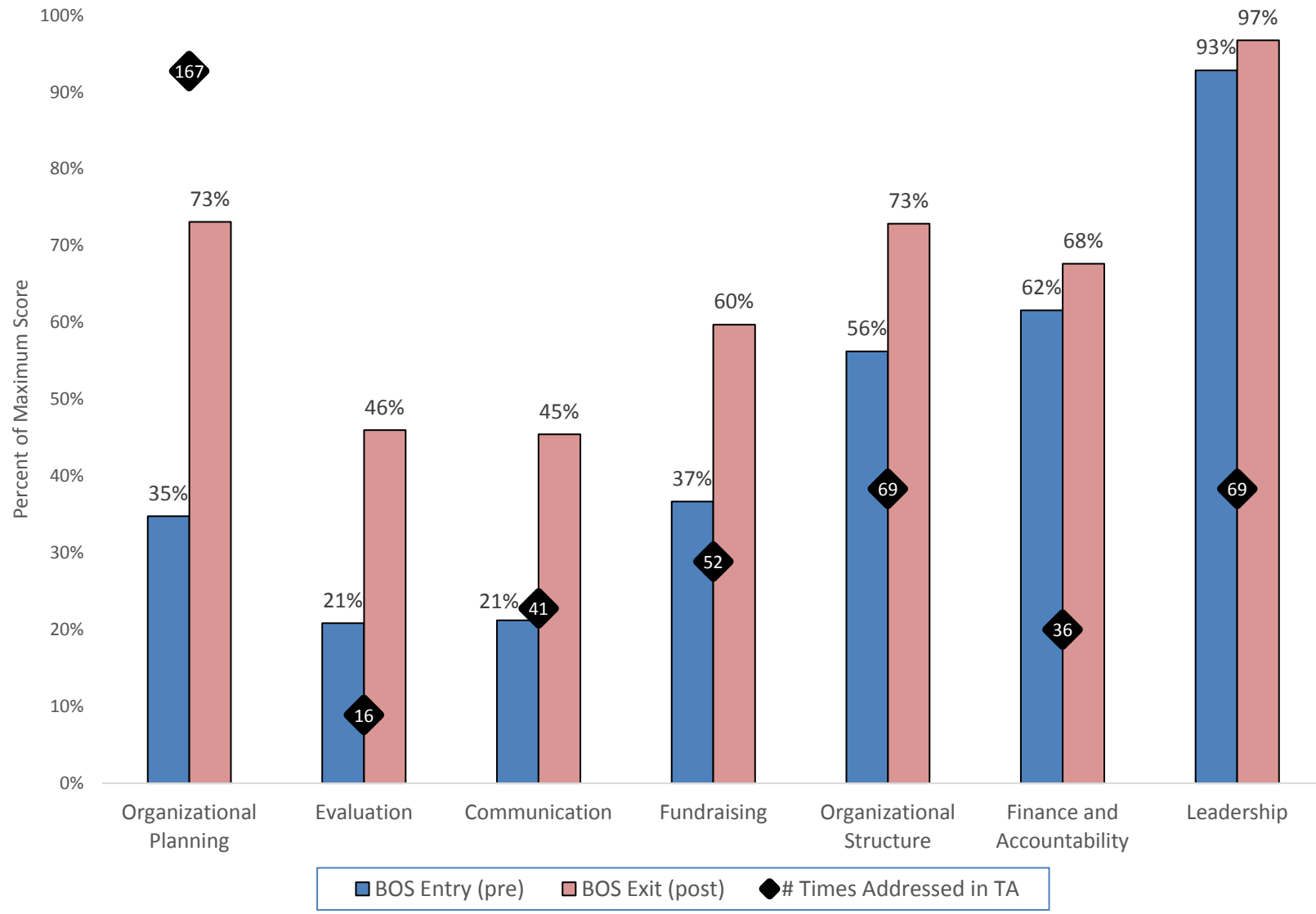
Small Agency Grants (SAG)

Table 10: Agencies Attending Information Sessions

Info Session Dates	# Agencies
June 20 and 21, 2017	51
February 14 and 15, 2018	27
July 24 and 25, 2018	29
Total (duplicated)	**107**

Connection to the Foundation	# Agencies	% of those Invited
Applied for BOS	20	65%
Participated in focus groups (during planning for Small Agency Project)	10	50%
All invitees	458+	~20%

Table 11: Small Grant Applications and Awards

Type of Grant	# Applied	# Received	Total Requested	Total Awarded
General Operating Support	19	19	$190,000	$178,000
Project	13	13	$89,260	$89,260
Total	**32**	**32**	**$279,260**	**$267,260**

Table 12: Small Agency Grant Reports (for 13 of 14 grantees that submitted reports in December 2018)

Domain	Achieved goal	Made progress toward goal	Did not achieve goal	Total
Organizational development	17	5	1	23
Program effectiveness	5	2	0	7
Quantity (e.g., # sessions)	2	1	0	3
Quality (e.g., % rating as excellent)	3	0	0	3
Impact (e.g., employment)	1	1	0	2
Total	**28**	**9**	**1**	**38**
Percent	**74%**	**24%**	**2%**	**100%**

Measure	Achieved goal	Made progress toward goal	Did not achieve goal	Total
Increase revenue (grants, donations, income)	6	1	1	8
Expand program	1	4	0	5
Strengthen board of directors	4	1	0	5
Increase attendance at events / programs	4	0	0	4
Recruit volunteers	3	1	0	4
Increase communications	2	0	0	2
Other measures (partnerships, staff, etc.)	8	2	0	10
Total	**28**	**9**	**1**	**38**